

Company Name: _____ Fed Tax ID #: _____
 Contact Name: _____
 Address: _____ Phone: _____
 _____ Fax: _____
 Trade Names: _____ E Mail: _____

GENERAL INFORMATION:

Business Started: _____ Company Type: Prop. Prtshp S-Corp. C-Corp. LLC State of Org.: _____
 Have you been at this address for last 5 years? Yes No If not, list prior address(es) last 5 years as attachment.
 Are you an: Importer Exporter Maximum \$ Facility requesting in next 12 months _____
 Facilities: Owned Rented, Approx. Size: Office: _____ sf, Wrhse: _____ sf, Mfg: _____ sf, Total: _____
 Do you have: Factor Operating line with a bank Fulfillment Warehouse Total No. of Employees: _____
 Sales Info: # of sales staff: _____ # reps: _____; sales terms: _____; Territory Covered: _____; # of Customers: _____
 Affiliated Companies (list all affiliations & relationships): _____

KEY PEOPLE: Please list all those with ownership in the company and all those who serve as officers or directors.

Full Name	Title	Active in Co.?	How Long?	% of Co. Owned	SSN	Home Address	Phone
1. _____	_____	_____	_____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____	_____	_____	_____

Are there any past due IRS payments, any IRS payment plans? or any Federal State or local tax liens? Yes No
 Is the company involved in any current litigation or any litigation within the past 5 years? Yes No
 Have you or your company ever filed for bankruptcy? Yes No
 (Attach explanation where applicable)

CUSTOMER INFORMATION:

Describe Typical Customer (i.e. Chain, Big Box, Specialty) _____
 Are any your Customers outside of the U.S.? Yes No If so, where? _____
 Typical Point of Sale: Ex Factory or Foreign Port FAS DDP FOB Warehouse Delivered
 Typical Terms of Sales: Letter of Credit Draft Payment Open Account Days
 Please list your Key Customers that represent more than 20% of your sales, the est. % of Sales, and their normal trade terms:
 1. _____ % of Sales: _____ Terms of Sale: _____
 2. _____ % of Sales: _____ Terms of Sale: _____
 3. _____ % of Sales: _____ Terms of Sale: _____

PRODUCT / SUPPLIER INFORMATION:

Principal Products: _____ Are these licensed goods? _____
 Trade Name / Mark: _____ Reg. #: _____ Trade Name / Mark Owner: _____
 Key Supplier: _____ Products: _____
 How Long: _____ Contact: _____ Email: _____ Web Site: _____
 Key Supplier: _____ Products: _____
 How Long: _____ Contact: _____ Email: _____ Web Site: _____

TYPICAL TRANSACTION for GATEWAY CAPITAL NETWORK:

Please generalize, round and estimate to describe a typical transaction.

Point of Purchase [] Factory or Foreign Port [] FAS [] DDP [] FOB Warehouse

Terms of Purchase [] Letter of Credit [] Draft Payment

Typical Duration:

Day #: 1 Client places order for goods with supplier

Day #: Supplier begins production of goods

Day #: Gateway issues letter of credit

Day #: Goods shipped by supplier

Day #: Goods received at warehouse

Day #: Goods ready to ship to customer(s)

Is there any value added at warehouse i.e.; pick & pack, boxing, labeling packing, etc. [] Yes [] No

Day #: Goods shipped to customer

Day #: Gateway receives payment for goods from: [] factor/lender [] customer

Typical Amounts:

FOB	\$ _____	____%	
Freight & Duty	\$ _____	____%	Paid by Gateway? [] Yes [] No
Other:	\$ _____	____%	Paid by Gateway? [] Yes [] No
Total Cost of Goods Sold	\$ _____	____%	
Client invoice (sale) amount	\$ _____	<u>100</u> %	
Factor/Lender invoice advance	\$ _____	____%	

Contact Information:

Bank Name: _____ Branch: _____ Acct. #: _____

Address: _____ How Long? _____ Phone: _____

Contact: _____ Email: _____

Factor Name: _____ How long? _____ Phone: _____

Contact: _____ Email: _____

Address: _____

CPA Firm: _____ How long? _____ Phone: _____

Contact: _____ Email: _____

Address: _____

Law Firm: _____ How long? _____ Phone: _____

Contact: _____ Email: _____

Address: _____

Insurance Agent: _____ How long? _____ Phone: _____

Contact: _____ Email: _____

Address: _____

Customs House Broker: _____ How long? _____ Phone: _____

Contact: _____ Email: _____

Address: _____

Fulfillment Warehouse: _____ How long? _____ Phone: _____

Contact: _____ Email: _____

Address: _____

PLEASE PROVIDE THE FOLLOWING INFORMATION: Check if attached.

1. ___ Resume, with references, for each key officer/manager
2. ___ Year-end Company Financial Statements for prior 2 years. If compilation, also
 - a. ___ Federal corporate tax return prior 2 years
3. ___ Current interim company financial statement
4. ___ Current A/R and A/P Aging
5. ___ Cash flow projection for expected period of funding
6. ___ Current inventory list
7. ___ State Certificate of Incorporation with State Registration Number
8. ___ Corporate Articles of Incorporation, LLC or Partnership Agreement.
9. ___ Three trade references: with name and telephone
10. ___ Business plan /projections
11. ___ Copy of all financing agreements or notes secured by assets of the Company
12. ___ Product information /marketing material
13. ___ Personal financial statement for each owner and guarantor
14. ___ Prior completed similar transaction
15. ___ Proposed first transaction documentation

APPLICANT TO CERTIFY TO GATEWAY CAPITAL NETWORK THAT:

- All information Applicant provides to Gateway is correct and accurate and can be relied upon by Gateway. For this application to be approved, Applicant must be able to provide Gateway with unencumbered ownership of the goods Gateway purchases on behalf of Applicant and a blanket security interest in Applicant's assets to secure performance on obligations to Gateway. Applicant's submission of this application does not obligate Gateway to enter into any business relationship.
- Gateway is authorized to verify or confirm any of the information given, check with credit and personal references, and obtain credit reports in connection with this application. Applicant gives permission to all creditors and references to give Gateway any information it needs to make a decision in approving a trade finance facility
- Applicant agrees to reimburse Gateway for all the usual expenses Gateway incurs in connection with processing this application, including the cost of lien searches, credit reports, etc. and hereby to grant us a security interest in all your present and future accounts, instruments, documents, chattel paper, investment property, general intangibles, inventory, and equipment, and the proceeds thereof to secure this obligation.

COMPANY: _____

Date: _____

By: _____

Title: _____